

## Consolidated Financial Statements

For the Years Ended December 31, 2011 and 2010

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# CLARK NUBER

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Independent Auditors' Report

**Board of Directors** Esperanza International Foundation and Affiliate Bellevue, Washington

Certified Public

Accountants

and Consultants

We have audited the accompanying consolidated statements of financial position of Esperanza International Foundation and its affiliate, (collectively, the Organization) as of December 31, 2011 and 2010, and the related consolidated statements of activities and changes in net assets, and cash flows for the years then ended. These consolidated financial statements are the responsibility of the Organization's management. Our responsibility is to express an opinion on these consolidated financial statements based on our audits. We did not audit the financial statements of Asociacion Esperanza Internacional, Inc., a consolidated affiliate (the Affiliate) as of and for the years ended December 31, 2011 and 2010. The Affiliate's financial statements reflect total assets and revenues constituting 87% and 54%, respectively, of the related consolidated 2011 totals; and 94% and 42%, respectively, of the related consolidated 2010 totals. The Affiliate's financial statements were audited by other auditors whose reports have been furnished to us and our opinion, insofar as it relates to the amounts included for the Affiliate is based solely on the reports of the other auditors.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits and the reports of the other auditors provide a reasonable basis for our opinion.

In our opinion, based on our audits and the reports of the other auditors, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of the Organization its affiliate as of December 31, 2011 and 2010, and the results of its operations and cash flows for the years then ended, in conformity with accounting principles generally accepted in the United States of America.

Our audits were conducted for the purpose of forming an opinion on the basic consolidated financial statements, as a whole. The accompanying supplementary information on pages 12 to 15 is presented for purposes of additional analysis and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the consolidated financial statements. The information has been subjected to the auditing procedures applied in the audits of the consolidated financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the consolidated financial statements or to the consolidated financial statements themselves, which insofar as it relates to the Affiliate, is based on the report of other auditors, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the consolidated financial statements as a whole.

Certified Public Accountants

Clark Nuber P.S.

May 1, 2013

## Consolidated Statements of Financial Position December 31, 2011 and 2010

		2010
		Restated
	2011	(Note 7)
	2011	(Ivoie 1)
Assets		
Cash and cash equivalents	\$ 553,668	\$ 374,386
Accounts receivable	171,896	282,083
Pledges receivable	92,024	8,096
Notes receivable, net	2,142,328	1,761,069
Prepaid and other expenses	71,971	54,209
Property and equipment, net	217,696	233,454
Other assets	5,063	3,963
Total Assets	\$ 3,254,646	\$ 2,717,260
Liabilities and Net Assets		
Liabilities:		
Accounts payable	\$ 482,965	\$ 513,840
Accrued expenses	29,378	36,951
Deferred and other liabilities	9,424	
Notes payable	570,602	610,330
Total Liabilities	1,092,369	1,161,121
Net Assets:		
Unrestricted net assets	1,969,133	1,498,853
Temporarily restricted net assets	193,144	57,286
Total Net Assets	2,162,277	1,556,139
Total Liabilities and Unrestricted Net Assets	\$ 3,254,646	\$ 2,717,260

Consolidated Statements of Activities and Changes in Net Assets For the Years Ended December 31, 2011 and 2010

	Unrestricted	Temporarily Restricted	2011 Total	Unrestricted	Temporarily Restricted	2010 Total Restated (Note 7)
Revenues and Support:						
Contributed support	\$ 2,923,653	\$ 194,517	\$ 3,118,170	\$ 2,147,600	\$ 58,148	\$ 2,205,748
Grants	49,345		49,345	45,518		45,518
Dividends, interest, and commissions	834,419		834,419	752,782		752,782
In-kind contributions	46,108		46,108	44,940		44,940
Special events	52,069		52,069	119,197		119,197
Other	65,103		65,103	54,180		54,180
Releases of restriction	58,659	(58,659)	·	147,304	(147,304)	
Total Revenues and Support	4,029,356	135,858	4,165,214	3,311,521	(89,156)	3,222,365
Expenses:						
Program	2,669,757		2,669,757	2,210,503		2,210,503
Management and general	688,710		688,710	586,601		586,601
Fundraising	200,609		200,609	160,287		160,287
Total Expenses	3,559,076		3,559,076	2,957,391		2,957,391
Change in Net Assets	470,280	135,858	606,138	354,130	(89,156)	264,974
Net assets, beginning of year, restated (Note 7)	1,498,853	57,286	1,556,139	1,144,723	146,442	1,291,165
Net Assets, End of Year	\$ 1,969,133	\$ 193,144	\$ 2,162,277	\$ 1,498,853	\$ 57,286	\$ 1,556,139

## Consolidated Statements of Cash Flows For the Years Ended December 31, 2011 and 2010

			2010
			Restated
	2011		(Note 7)
	 2011	-	(Ivole 1)
Cash Flows from Operating Activities:			
Change in net assets	\$ 606,138	\$	264,974
Adjustments to reconcile change in net assets to			
net cash provided by operating activities-			
Depreciation and amortization	60,525		64,002
Loss on disposal of fixed assets	172,671		1,349
Foreign currency translation gain	(182,877)		(23,352)
Changes in operating assets and liabilities:			
Accounts receivable	110,187		(46,660)
Pledges receivable	(83,928)		(8,096)
Notes receivable, net	(381,259)		140,686
Prepaid and other expenses	(17,762)		(2,011)
Other assets	(1,100)		(5,545)
Accounts payable	(30,875)		83,755
Accrued expenses	(7,573)		20,818
Deferred and other liabilities	9,424		(24 427)
Deferred and early habilities	 9,424		(34,437)
Net Cash Provided by Operating Activities	253,571		455,483
Net Cash Provided by Operating Activities			<u> </u>
Net Cash Provided by Operating Activities  Cash Flows from Investing Activities:	253,571		455,483
Net Cash Provided by Operating Activities			<u>, , , , , , , , , , , , , , , , , , , </u>
Net Cash Provided by Operating Activities  Cash Flows from Investing Activities:	253,571		455,483
Net Cash Provided by Operating Activities  Cash Flows from Investing Activities:  Purchases of property and equipment  Net Cash Used in Investing Activities	<b>253,571</b> (52,668)		<b>455,483</b> (76,731)
Net Cash Provided by Operating Activities  Cash Flows from Investing Activities:  Purchases of property and equipment	<b>253,571</b> (52,668)		<b>455,483</b> (76,731)
Net Cash Provided by Operating Activities  Cash Flows from Investing Activities: Purchases of property and equipment  Net Cash Used in Investing Activities  Cash Flows from Financing Activities:	 <b>253,571</b> (52,668)		<b>455,483</b> (76,731) (76,731)
Net Cash Provided by Operating Activities  Cash Flows from Investing Activities: Purchases of property and equipment  Net Cash Used in Investing Activities  Cash Flows from Financing Activities: Proceeds from notes payable	253,571 (52,668) (52,668)		<b>455,483</b> (76,731) (76,731) 26,632
Net Cash Provided by Operating Activities  Cash Flows from Investing Activities: Purchases of property and equipment  Net Cash Used in Investing Activities  Cash Flows from Financing Activities: Proceeds from notes payable Repayment of notes payable	 253,571 (52,668) (52,668) (21,621)		<b>455,483</b> (76,731) (76,731) 26,632 (254,321)
Net Cash Provided by Operating Activities  Cash Flows from Investing Activities: Purchases of property and equipment  Net Cash Used in Investing Activities  Cash Flows from Financing Activities: Proceeds from notes payable Repayment of notes payable  Net Cash Used in Financing Activities	 253,571 (52,668) (52,668) (21,621) (21,621)		455,483 (76,731) (76,731) 26,632 (254,321) (227,689)
Net Cash Provided by Operating Activities  Cash Flows from Investing Activities: Purchases of property and equipment  Net Cash Used in Investing Activities  Cash Flows from Financing Activities: Proceeds from notes payable Repayment of notes payable  Net Cash Used in Financing Activities  Net Change in Cash and Cash Equivalents	 253,571 (52,668) (52,668) (21,621) (21,621) 179,282	<u> </u>	455,483 (76,731) (76,731) 26,632 (254,321) (227,689) 151,063

Notes to Consolidated Financial Statements For the Years Ended December 31, 2011 and 2010

#### Note 1 - Nature of Operations and Significant Accounting Policies

**Nature of Operations -** Esperanza International Foundation (the Foundation) was formed in November 1992. The mission is to free children and their families from poverty through initiatives that generate income, education and health, restoring self-worth and dignity to those who have lost hope. The Foundation primarily provides support to individuals and individual business owners primarily located in Dominican Republic and Haiti.

The main objectives of the Foundation are:

- To liberate the children and their families of poverty through initiatives that generate income, education, and health. Restore the self-esteem and dignity to those who have lost it.
- The development of the micro-enterprise, assisting poor people, especially mothers, in the creation of income and employment generation to stabilize personal dignity.
- The community development through the establishment of schools that emphasize programs on literacy, primary health education, clinical nutrition education, recreation, leadership, sports programs to assist children and adolescents, religious education and spiritual development.
- Development of environmental health programs, such as improved health, development of improved access to safe water for their staff and food, water, latrine, recycling of plastic, glass and metals, and other matters of interest to developing environmental awareness.

**Principles of Consolidation -** The consolidated financial statements include the accounts of Esperanza International Foundation and Asociacion Esperanza Internacional, Inc. (collectively, the Organization). Asociacion Esperanza Internacional Inc. includes two programs, Microfinance and Health Services. Esperanza International Foundation is a Washington State nonprofit corporation with headquarters in Bellevue, Washington. It has branch offices in Dominican Republic and Haiti. Asociacion Esperanza Internacional, Inc. is a religious association with headquarters in Santo Domingo, Dominican Republic.

The two organizations are governed by the same board of directors with common members. Esperanza International Foundation provides over 90% of the support of Asociacion Esperanza Internacional, Inc., and the organizations work collaboratively on program and governance matters. All significant accounts and transactions between the two organizations have been eliminated in these consolidated financial statements.

The Organization provided \$180,049 and \$539,074 for the years ended December 31, 2011 and 2010, respectively, to Esperanza International – Haiti (El Haiti). While the Organization has an economic interest in the El Haiti, it does not have control. Therefore, El Haiti's operations are not consolidated in the financial statements of the Organization. The two organizations share a common focus to free children and their families from poverty through initiatives that generate income, education, and health, restoring self-worth and dignity to those who have lost hope.

**Basis of Presentation -** The Organization maintains its accounting records using the accrual method of accounting, whereby revenues are recorded when earned and expenses when incurred. The consolidated financial statement presentation follows accounting standards generally accepted in the United States of America (GAAP). Under GAAP, the Organization is required to report financial information regarding its financial position and activities according to three classes of net assets; unrestricted net assets, temporarily restricted net assets, and permanently restricted net assets.

Notes to Consolidated Financial Statements For the Years Ended December 31, 2011 and 2010

#### Note 1 - Continued

Accordingly, the net assets of the Organization and changes therein are classified and reported as follows:

<u>Unrestricted Net Assets</u> - Net assets that are not subject to donor-imposed stipulations.

<u>Temporarily Restricted Net Assets</u> - Net assets subject to donor imposed stipulations that will be met either by actions of the Organization or the passage of time. All temporarily restricted net assets as of December 31, 2011 and 2010 were restricted for purpose and time.

<u>Permanently Restricted Net Assets</u> - Net assets subject to donor-imposed stipulations that they be maintained permanently by the Foundation. There were no permanently restricted net assets as of December 31, 2011 and 2010.

Revenues are reported as increases in unrestricted net assets unless use of the related assets is limited by donor-imposed restrictions. Expenses are reported as decreases in unrestricted net assets. Expirations of temporary restrictions on net assets (i.e., the donor stipulated purpose has been fulfilled or the stipulated time period has lapsed) are reported as reclassifications between the applicable classes of net assets. Time restrictions on pledges generally expire in the period that the pledges are due.

**Cash and Cash Equivalents -** The Organization considers temporary investments with an original maturity of three months or less to be cash equivalents.

**Receivables -** Accounts and notes receivable are stated at the amount management expects to collect from outstanding balances. Management provides for probable uncollectible amounts through a charge to earnings and a credit to a valuation allowance based on its assessment of the current status of individual accounts. Balances that are still outstanding after management has used reasonable collection efforts are written off through a charge to the valuation allowance and a credit to accounts receivable. Changes in the valuation allowance for accounts receivable have not been material to the financial statements. The allowance for doubtful accounts for notes receivable was \$20,485 and \$21,313 at December 31, 2011 and 2010, respectively.

**Concentrations -** The Organization invests its funds with financial institutions and has established guidelines relative to diversification and maturities that maintain safety and liquidity. Such amounts may be in excess of the FDIC insured amounts.

There was one donor that contributed 13% of contributed support for the year ended December 31, 2011, and one donor that contributed 22% of contributed support for the year ended December 31, 2010.

**Property and Equipment -** The Organization capitalizes assets with a cost greater than \$250 and an estimated useful life of one or more years. Depreciation is computed utilizing the straight-line method. Property and equipment are depreciated over an estimated useful life of three to five years. The cost of repairs and maintenance are expensed as incurred. The cost of renewals, replacements and betterments are capitalized.

**In-Kind Contributions -** Donated goods and use of facilities are recorded at fair market value at the date of receipt. Donated services are recorded only if specific professional expertise is provided or the services are for constructing a fixed asset, in accordance with GAAP. In-kind contributions represent donated use of facility and donated food, clothing, and drinks for the annual golf event.

Notes to Consolidated Financial Statements For the Years Ended December 31, 2011 and 2010

#### Note 1 - Continued

**Intangible Assets -** The Organization capitalizes the cost of creating and registering trademarks. Since trademarks are considered to have indefinite lives, GAAP does not allow amortization. However, trademarks are subject to an annual impairment test. As of December 31, 2011 and 2010, there was no impairment of the trademark.

**Foreign Operations -** Approximately 87% and 94% of the Organization's expenses were incurred outside of the United States in Dominican Republic and Haiti for the years ended December 31, 2011 and 2010, respectively. Approximately \$1.7 million and \$1.4 million of the net assets reported in the accompanying consolidated statements of financial position relate to those activities as of December 31, 2011 and 2010, respectively.

Operations outside the United States are subject to risks inherent in operating under different legal systems and various political and economic environments. Among the risks are changes in existing tax laws, possible limitations on foreign investment and income repatriation, government price or foreign exchange controls, and restrictions on currency exchange.

**Foreign Currency Translation -** The functional currency of some of the Organization's field offices is the local currency in which the office is located. Assets and liabilities of the offices have been translated into U.S. dollars at year-end exchange rates. Revenues and expenses have been translated at average monthly exchange rates. Any translation adjustments are included in the consolidated statements of activities and changes in net assets.

**Income Tax Status -** The Internal Revenue Service has determined that the Foundation is exempt from U.S. income tax under section 501(c)(3) of the U.S. Internal Revenue Code. Asociacion Esperanza Internacional, Inc. is a nonprofit civic association recognized as exempt from income tax under national tax laws of Dominican Republic. The Organization files income tax returns with the U.S. and foreign governments. The Organization is subject to income tax examinations by the tax authorities of these governments for the current year and certain prior years based on the applicable laws and regulations of each jurisdiction.

**Use of Estimates -** The preparation of financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

**Functional Expenses -** The costs of providing the various programs and other activities have been summarized in the consolidated statements of activities and changes in net assets on a functional basis. Accordingly, certain costs have been allocated among the programs and supporting services benefited.

**Reclassifications -** Certain reclassifications were made to the December 31, 2010, financial statements to conform to the current period presentation. The reclassifications have no effect on previously reported change in net assets or net assets except those described in note 7.

**Subsequent Events -** The Organization has evaluated subsequent events through May 1, 2013, the date on which the financial statements were available to be issued.

Notes to Consolidated Financial Statements For the Years Ended December 31, 2011 and 2010

#### Note 2 - Notes Receivable

The Foundation makes micro-enterprise loans to assist poor people, especially mothers, in the creation of income and employment generation to stabilize personal dignity. All loans are made to individuals in the Dominican Republic or Haiti.

At December 31, 2011 and 2010, the annual interest rates on notes receivable varied between 36% and 48%. The note receivable balances at December 31, 2011 and 2010, had maturity dates of twelve months or less.

Notes receivable at December 31 were as follows:

	 2011	 2010
Receivables from individuals	\$ 2,163,454	\$ 1,782,382
Less allowances for doubtful accounts-		
Balances, beginning of year	(21,313)	(36,204)
Provision for losses	(57,311)	(66,733)
Loans written off	 57,498	 81,625
Balances, end of year	 (21,126)	 (21,313)
Notes Receivable, Net	\$ 2,142,328	\$ 1,761,069
Amounts past due on notes receivable at December 31 were as follows:		
	2011	2010
15 to 30 days	\$ 41,626	\$ 51,830
31 to 60 days	31,670	34,290
61 to 91 days	12,253	10,027
More than 91 days	8,587	8,236
Total past due loans	94,136	104,383
Current loans	2,069,317	1,677,998
	\$ 2,163,454	\$ 1,782,382

Notes to Consolidated Financial Statements For the Years Ended December 31, 2011 and 2010

## Note 3 - Property and Equipment

Property and equipment consisted of the following at December 31:

		2011	2010
Furniture and equipment	\$	237,595	\$ 228,125
Transportation equipment		252,635	321,341
Other		52,197	66,608
		542,427	616,074
Less accumulated depreciation		(324,731)	(382,620)
	<u>  \$                                  </u>	217,696	\$ 233,454

## Note 4 - Notes Payable

The following debt is held by Asociacion Esperanza Internacional, Inc. and consisted of the following on December 31:

	2011	2010
Note payable to Fundación Reservas del País Inc., the note is payable over an eight year period, and bears an annual interest of 12%. Payments on the note are due annually on December 31, 2009 through 2016.	\$ 153,834	\$ 185,043
Note payable to Grameen Foundation USA, with an annual interest rate of 6.39%, due December 31, 2012, without any guarantee.	110,953	228,786
Note payable to Asociación Dominicana de Mitigación de Desastre Inc. and bears an annual interest rate and fee of 18% without any guarantee.	92,880	95,760
Notes payable to individuals with variable annual interest rates ranging from 15% to 16%, without any guarantee.	96,827	46,630
Note payable to Banco BHD, S. A., payable in monthly installments of principal and interest at 13% to 14% without warranty.	90,300	26,600
Note payable to Banco de Reservas, payable in monthly installments of principal and interest at 26%. Note is collateralized by a vehicle.		902
Note payable to PROINFANCIA, payable monthly with an annual interest rate of 12%.	25,808	26,609
	\$ 570,602	\$ 610,330

Notes to Consolidated Financial Statements For the Years Ended December 31, 2011 and 2010

#### Note 5 - Lease Commitments

The Organization leases office space in Dominican Republic, renewable annually. Rent expense for operating leases totaled \$88,085 and \$106,987 for the years ended December 31, 2011 and 2010, respectively.

#### Note 6 - Employee Benefit Plan

The Foundation has a 403(b) plan that covers substantially all full-time employees who have completed one year of service. There were no employer contributions for the years ended December 31, 2011 and 2010.

#### Note 7 - Subsequent Event

In January 2012, the Organization obtained debt financing through Global Partnerships in the amount of \$310,000, with an interest rate of 7%, and a term of three years. Interest payments are due beginning February 1, 2012 and on a fiscal quarter basis thereafter. Principal payments are due beginning May 1, 2013 and on a fiscal quarter basis in conjunction with interest payments thereafter.

#### Note 8 - Adjustments to Prior Years' Balances

The December 31, 2010 and 2009, balances have been adjusted to correctly reflect the asset, liability, and net asset balances in accordance with GAAP for the following:

- To decrease unrestricted net asset balances as to not record a receivable pending litigation related to the Affiliate, and
- To properly classify funds contributed to the Affiliate as temporarily restricted net assets, rather than deferred liabilities.

As a result, certain balances as of and for the year ended December 31, 2010 were restated as follows:

		riginal alance	Adjus	stment		Restated Balance
Deferred and other liabilities	\$ 5	57,286	\$ (5	7,286)	\$	-
Unrestricted net assets	1,59	95,926	(9	7,073)		1,498,853
Temporarily restricted net assets			5	7,286		57,286
Unrestricted contributed support	1,70	07,262	44	0,338	:	2,147,600
Temporarily restricted contributed support			5	8,148		58,148
Other income	16	60,287	(10	6,107)		54,180
Program expenses	1,73	34,371	47	6,132	:	2,210,503
Management and general expenses	58	31,068		5,533		586,601

Notes to Consolidated Financial Statements For the Years Ended December 31, 2011 and 2010

## Note 8 - Continued

Balances adjusted as of December 31, 2009, beginning of the year, are as follows:

	 Original Balance	 Adjustment	Restated Balance
Unrestricted net assets Temporarily restricted net assets	\$ 1,241,796	\$ (97,073) 146,442	\$ 1,144,723 146,442



# Consolidating Schedule of Financial Position December 31, 2011

Assets	Inte	Esperanza rnational pundation	Asociacion Esperanza nacional, Inc. Microfinance	Asociacion Esperanza acional, Inc. alth Services	 Eliminations	 Consolidated Totals
Cash and cash equivalents Accounts receivable Pledges receivable Notes receivable, net Prepaid and other expenses Property and equipment, net Other assets	\$	337,994 12,000 92,024 5,423 688 5,063	\$ 140,314 647,567 2,139,294 53,546 217,008	\$ 75,360 352,409 3,034 13,002	\$ - (840,080)	\$ 553,668 171,896 92,024 2,142,328 71,971 217,696 5,063
Total Assets	\$	453,192	\$ 3,197,729	\$ 443,805	\$ (840,080)	\$ 3,254,646
Liabilities and Net Assets						
Liabilities: Accounts payable Accrued expenses Deferred and other liabilities Notes payable	\$	8,060 10,918 1,500	\$ 653,090 18,460 7,924 563,119	\$ 661,895 7,483	\$ (840,080)	\$ 482,965 29,378 9,424 570,602
Total Liabilities		20,478	1,242,593	669,378	(840,080)	1,092,369
Net Assets: Unrestricted net assets Temporarily restricted net assets		357,714 75,000	1,955,136	(343,717) 118,144		1,969,133 193,144
Total Net Assets		432,714	1,955,136	 (225,573)		2,162,277
Total Liabilities and Net Assets	\$	453,192	\$ 3,197,729	\$ 443,805	\$ (840,080)	\$ 3,254,646

See independent auditors' report.

# Consolidating Schedule of Financial Position December 31, 2010

Assets	 Esperanza International Foundation	Inter	Asociacion Esperanza nacional, Inc. Microfinance	Asociacion Esperanza acional, Inc. alth Services	 Eliminations_	 Consolidated Totals
Cash and cash equivalents Accounts receivable Pledges receivable Notes receivable, net Prepaid expenses Property and equipment, net Other assets	\$ 142,871 12,500 8,096 5,166 1,981 3,963	\$	218,598 703,096 1,743,335 47,181 169,417	\$ 12,917 174,071 17,734 1,862 62,056	\$ - (607,584)	\$ 374,386 282,083 8,096 1,761,069 54,209 233,454 3,963
Total Assets	\$ 174,577	\$	2,881,627	\$ 268,640	\$ (607,584)	\$ 2,717,260
Liabilities and Net Assets						
Liabilities: Accounts payable Accrued expenses Notes payable	\$ 5,040	\$	445,828 36,380 602,616	\$ 670,556 571 7,714	\$ (607,584)	\$ 513,840 36,951 610,330
Total Liabilities	5,040		1,084,824	678,841	(607,584)	1,161,121
Net Assets: Unrestricted net assets Temporarily restricted net assets	169,537		1,796,803	(467,487) 57,286		1,498,853 57,286
Total Net Assets	169,537		1,796,803	(410,201)		1,556,139
Total Liabilities and Net Assets	\$ 174,577	\$	2,881,627	\$ 268,640	\$ (607,584)	\$ 2,717,260

# Consolidating Schedule of Activities and Changes in Net Assets For the Year Ended December 31, 2011

	Espe	eranza Internatio Temporarily	Asociacion Esperanza Asociacion Esperanza Internacional, Inc. national Foundation Internacional, Inc. Which is the speranza Internacional, Inc. Health Services Temporarily						Consolidated
	Unrestricted	Restricted	Total	Unrestricted	Unrestricted	Restricted	Total	Eliminations	Totals
Revenues and Support: Contributed support Grants	\$1,748,450	\$ 75,000	\$1,823,450	\$ - 781,397	\$1,175,203 449,888	\$ 119,517	\$1,294,720 449,888	\$ - (1,181,940)	\$ 3,118,170 49,345
Dividends, interest, and commissions In-kind contributions Special events	135 46,108 52,069		135 46,108 52,069	834,284					834,419 46,108 52,069
Other Releases of restriction				65,103	58,659	(58,659)			65,103
Total Revenues and Support	1,846,762	75,000	1,921,762	1,680,784	1,683,750	60,858	1,744,608	(1,181,940)	4,165,214
Expenses: Program Management and general Fundraising	1,431,667 26,309 200,609		1,431,667 26,309	929,795 592,656	1,490,235 69,745		1,490,235 69,745	(1,181,940)	2,669,757 688,710 200,609
Total Expenses	1,658,585		1,658,585	1,522,451	1,559,980		1,559,980	(1,181,940)	3,559,076
Change in Net Assets	188,177	75,000	263,177	158,333	123,770	60,858	184,628		606,138
Net assets, beginning of year	169,537		169,537	1,796,803	(467,487)	57,286	(410,201)		1,556,139
Net Assets, End of Year	\$ 357,714	\$ 75,000	\$ 432,714	\$ 1,955,136	\$ (343,717)	\$ 118,144	\$ (225,573)	\$ -	\$ 2,162,277

## Consolidating Schedule of Activities and Changes in Net Assets For the Year Ended December 31, 2010

	Esperanza International Foundation Unrestricted	Asociacion Esperanza Internacional, Inc. Microfinance Unrestricted	Asociacion Esp Unrestricted	eranza Internacion Services Temporarily Restricted	aal, Inc. Health	<u>Eliminations</u>	Consolidated Totals
Revenues and Support: Contributed support Grants Dividends, interest and commissions In-kind contributions Special events Other Releases of restriction	\$ 1,707,262 147 44,940 119,197	\$ - 831,103 752,635 54,180	\$ 440,338 284,052	\$ 58,148	\$ 498,486 284,052	\$ - (1,069,637)	\$ 2,205,748 45,518 752,782 44,940 119,197 54,180
Total Revenues and Support	1,871,546	1,637,918	871,694	(89,156)	782,538	(1,069,637)	3,222,365
Expenses: Program Management and general Fundraising	1,674,735 28,506 160,287	926,885 408,251	678,520 149,844		678,520 149,844	(1,069,637)	2,210,503 586,601 160,287
Total Expenses	1,863,528	1,335,136	828,364		828,364	(1,069,637)	2,957,391
Change in Net Assets	8,018	302,782	43,330	(89,156)	(45,826)		264,974
Net assets beginning of year	161,519	1,494,021	(510,817)	146,442	(364,375)		1,291,165
Unrestricted Net Assets, End of Year	\$ 169,537	\$ 1,796,803	\$ (467,487)	\$ 57,286	\$ (410,201)	\$ -	\$ 1,556,139